For: TEMPORARY STAFFING

Dept./Div.: VARIOUS IFB No.: 18066JL
Requisition No.: VARIOUS Bids Opened: 11:00 A.M.; 12/6/2018

Requisition No.: VARIOUS	Bids Opened: 11:00 A.M	/l.; 12/6/2018				_		_	_	_		_	_	_		_			_
No.: BIDDER NAME & STREET ADDRESS:	1 Alpha Rae Personnel, Inc.	2 C&A Staffing Solutions	22nd Century Technologies, Inc.	4 CompTech Computer Technologies	5 Crown Personnel Services, Inc.	6 Diskriter, Inc.	7 Infojini, Inc.	8 Jerseyitech	9 LanceSoft, Inc.	10 Midtown Personnel, Inc., dba The Midtown Group	11 PGH Group, LLC	12 Russell Tobin and Associates LLC	13 SearchPros	14 Sigma Systems, Inc.	15 SoftHQ, Inc	16 The Spearheard Group, Inc.	17 Sydata, Inc.	18 VTECH Solution	19 Robert Half
	20 S. Third St., Ste. 210	•		Village Drive, Ste. 270	1 E Stewart St. PO Box 1848	2840 Library Road, Ste. 300	10015 Old Coluntion Rd., Ste. B215	1200 Laurel Oak Rd Ste. 107	13454 Sunrise Valley Dr, Ste. 120	NW, Ste. 1101	1431 Greenway Dr, Ste. 827	420 Lexington Ave, 30th Floor	6363 Auburn Blvd	201 Boston Post Rd W, Ste 201	Ste 200	4615 SW Freeway, STE 470	Ste. 100	1100 H St, N.W., Ste 450	1 South Main Stret, Ste 300
CITY: STATE & ZIP:	Columbus OH 43215	Beavercreek OH 45440	Somerset NJ 08873	Centerville OH 45459	Dayton OH 45401	Pittsburgh PA 15234	Colunbia MD 21046	Voorhees NJ 08043	Herdon VA 20171	Washington DC 20036	Irving TX 75038	New York NY 10170	Citrus Heights CA 95621	Malborough MA 01752	San Diego CA 92121	Houston TX 77072	San Diego CA 92121	Washington DC 20005	Dayton OH 45402
Recommended for Award QUALIFIES FOR LOCAL PREFERENCE?	NO	NO	NO	X NO	X YES	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	YES
QUALIFIES FOR CERTIFIED PREFERENCE?	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO
OCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD?																			
em # ITEM DESCRIPTION	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST
PLEASE READ ALL BID/PROPOSAL RESPOREVIEWE	NSES TO ENSURE TH D AND USED IN EVAL			ROM VENDOR IS			1		1	[1			1			1
Billable Rate for Account Clerk A:	\$19.14	\$17.49	\$19.18	\$18.02	\$19.83	\$20.68	\$21.60	\$18.69	• \$17.16	\$20.80	\$20.29	\$20.36	\$19.87	\$21.97	\$19.00	\$21.76	\$19.00	\$29.34	\$23.52
Pay Rate to Employee	\$14.50	\$13.99	\$14.10	\$14.65	\$13.99	\$13.99	\$16.00	\$14.60	\$13.00	\$14.65	\$15.85	\$14.65	\$13.99	\$14.65	\$15.15	\$16.00	\$15.15	\$20.66	\$14.00
Mark-Up	32%	25%	36%	23%	41.75%	47.79%	35%	28%	32%	42%	28%	39.00%	42.00%	50%	28%	1.36%	28%	42.00%	68.00%
Individual Referred by the City - Same Pay Rate																			
Billable Rate	\$19.14	\$17.35	\$17.63	• \$16.85	\$17.99	N/A	\$20.80	\$18.69	\$16.90	\$19.04	\$20.29	\$18.31	\$19.03	\$18.31	\$19.00	\$21.76	\$19.00	\$29.34	\$23.52
Mark-Up	32%	24%	25%	15%	28.60%	N/A	30%	28%	30%	30%	28%	25%	36%	25%	28%	1.36%	28%	42.00%	68.00%
2 Billable Rate for Account Clerk B:	\$19.14	\$17.50	\$19.38	\$19.80	\$20.20	\$24.81	\$22.95	\$19.71	\$22.44	\$22.58	\$20.99	\$21.35	\$20.77	\$23.63	\$20.00	\$24.48	\$20.00	\$33.06	\$24.36
Pay Rate to Employee	\$14.50	\$14.00	\$14.25	\$16.10	\$14.25	\$16.79	\$17.00	\$15.40	\$17.00	\$15.90	\$16.40	\$15.36	\$14.62	\$15.75	\$16.00	\$18.00	\$16.00	\$23.61	\$14.50
Mark-Up	32%	25%	36%	23%	41.75%	47.79%	35%	28%	32%	42%	28%	39%	42%	50%	28%	1.36%	28%	40.00%	68.00%
Individual Referred by the City - Same Pay Rate																	'		
Billable Rate	\$19.14	\$17.36	\$17.81	\$18.52	\$18.33	N/A	\$22.10	\$19.71	\$22.10	\$20.67	\$20.99	\$19.20	\$19.89	\$19.69	\$20.00	\$24.48	\$20.00	\$33.06	\$24.36
Mark-Up	32%	24%	25%	15%	28.6%	N/A	30%	28%	30%	30%	28%	25%	36%	25%	28%	1.36%	28%	40.00%	68.00%
Billable Rate for Account Clerk III:	\$21.78	\$19.06	\$20.74	\$20.76	\$21.62	\$29.77	\$24.30	\$20.99	\$28.55	\$23.97	\$21.86	\$23.46	\$22.55	\$25.32	\$23.00	\$27.20	\$23.00	\$39.99	\$25.20
Pay Rate to Employee	\$16.50	\$15.25	\$15.25	\$16.88	\$15.25	\$20.15	\$18.00	\$16.40	\$21.63	\$16.88	\$17.08	\$16.88	\$15.88	\$16.88	\$17.99	\$20.00	\$17.99	\$28.56	\$15.00
Mark-Up	32%	25%	36%	23.0%	41.75%	17.79%	35%	28%	32%	42%	28%	39%	42%	50%	28%	1.36%	28%	40.00%	68.00%
Individual Referred by the City - Same Pay Rate																	'		
Billable Rate	\$21.78	\$18.91	\$19.06	\$19.41	\$19.61	N/A	\$23.40	\$20.99	\$28.12	\$21.94	\$21.86	\$21.10	\$21.60	\$21.10	\$23.00	\$27.20	\$23.00	\$39.99	\$25.20
Mark-Up	32%	24%	25%	15%	28.60%	N/A	30%	28%	30%	30%	28%	25%	36%	25%	28%	1.36%	28%	40.00%	68.00%
x 1.05 Local/Certified Preference Price					• \$18.91												'		
Billable Rate for Administrative Assistant:	\$18.47	\$17.49	\$19.18	\$19.07	\$19.83	\$19.21	\$36.45	\$19.19	\$26.02	\$23.97	\$19.19	\$21.35	\$19.87	\$20.99	\$27.00	\$27.20	\$27.00	\$33.63	\$23.10
Pay Rate to Employee	\$13.99	\$13.99	\$14.10	\$15.50	\$13.99	\$13.00	\$27.00	\$14.99	\$19.71	\$16.88	\$14.99	\$15.36	\$13.99	\$13.99	\$21.00	\$20.00	\$21.00	\$24.02	\$14.00
Mark-Up	32%	25%	36%	23.0%	41.75%	47.79%	35%	28%	32%	42%	28%	39%	42%	50%	28%	1.36%	28%	40.00%	65.00%
Individual Referred by the City - Same Pay Rate																	'		
Billable Rate	\$18.47	\$17.35	\$17.63	\$17.83	\$17.99	N/A	\$35.10	\$19.19	\$25.62	\$21.94	\$19.19	\$19.20	\$19.03	\$17.49	\$27.00	\$27.20	\$27.00	\$33.63	\$23.10
Mark-Up	32%	24%	25%	15%	28.60%	N/A	30%	28%	30%	30%	28%	25%	36%	25%	28%	1.36%	28%	40.00%	65.00%
x 1.05 Local/Certified Preference Price					• \$17.35												'		
5 Billable Rate for Administrative Clerk I:	\$19.14	\$17.49	\$19.18	\$18.02	\$19.83	• \$16.26	\$21.60	\$18.43	\$18.56	\$20.80	\$18.74	\$20.36	\$19.87	\$21.98	\$20.00	\$20.40	\$20.00	\$24.42	\$19.80
Pay Rate to Employee	\$14.50	\$13.99	\$14.10	\$14.65	\$13.99	\$11.00	\$16.00	\$14.40	\$14.06	\$14.65	\$14.64	\$14.65	\$13.99	\$14.65	\$16.00	\$15.00	\$16.00	\$16.84	\$12.00
Mark-Up	32%	25%	36%	23.0%	41.75%	47.79%	35%	28%	32%	42%	28%	39%	42%	50%	28%	1.36%	28%	45.00%	65.00%
Individual Referred by the City - Same Pay Rate																	'		
Billable Rate	\$19.14	\$17.35	\$17.63	\$16.85	\$17.99	N/A	\$20.80	\$18.43	\$18.28	\$19.04	\$18.74	\$18.31	\$19.03	\$18.31	\$20.00	\$20.40	\$20.00	\$24.42	\$19.80
Mark-Up	32%	24%	25%	15%	28.60%	N/A	30%	28%	30%	30%	28%	25%	36%	25%	28%	1.36%	28%	45.00%	65.00%
Billable Rate for Administrative Clerk III:	\$21.78	\$19.06	\$20.74	\$20.76	\$21.62	\$24.39	\$24.30	\$20.74	\$26.02	\$23.97	\$20.90	\$23.46	\$22.55	\$25.32	\$24.00	\$23.12	\$24.00	\$30.35	\$21.45
Pay Rate to Employee	\$16.50	\$15.25	\$15.25	\$16.88	\$15.25	\$16.50	\$18.00	\$16.20	\$19.71	\$16.88	\$16.33	\$16.88	\$15.88	\$16.88	\$18.50	\$17.00	\$18.50	\$21.68	\$13.00
Mark-Up	32%	25%	36%	23.0%	41.75%	47.79%	35%	28%	32%	42%	28%	39%	42%	50%	28%	1.36%	28%	40.00%	65.00%
Individual Referred by the City - Same Pay Rate			1														'		
Billable Rate	\$21.78	\$18.91	\$19.06	\$19.41	\$19.61	N/A	\$23.40	\$20.74	\$25.62	\$21.94	\$20.90	\$21.10	\$21.60	\$21.10	\$24.00	\$23.12	\$24.00	\$30.35	\$21.45
Mark-Up	32%	24%	25%	15%	28.60%	N/A	30%	28%	30%	30%	28%	25%	36%	25%	28%	1.36%	28%	40.00%	65.00%
x 1.05 Local/Certified Preference Price					• \$18.91												<u>'</u>		
Billable Rate for Administrative Typist I:	\$18.47	\$17.49	\$19.18	\$17.21	\$19.83	• \$15.34	\$21.60	\$18.94	\$20.46	\$20.80	\$19.19	\$20.71	\$19.87	\$20.99	\$20.00	\$23.12	\$20.00	\$29.01	\$19.80
Pay Rate to Employee	\$13.99	\$13.99	\$14.10	\$13.99	\$13.99	\$10.38	\$16.00	\$14.80	\$15.50	\$14.65	\$14.99	\$14.90	\$13.99	\$13.99	\$16.00	\$17.00	\$16.00	\$20.43	\$12.00
Mark-Up	32%	25%	36%	23.0%	41.75%	47.79%	35%	28%	32%	42%	28%	39%	42%	50%	28%	1.36%	28%	42.00%	65.00%
Individual Referred by the City - Same Pay Rate			1														<u>'</u>		
Billable Rate	\$18.47	\$17.35	\$17.63	• \$16.09	\$17.99	N/A	\$20.80	\$18.94	\$20.15	\$19.04	\$19.19	\$18.63	\$19.03	\$17.49	\$20.00	\$23.12	\$20.00	\$29.01	\$19.80
Mark-Up	32%	24%	25%	15%	28.60%	N/A	30%	28%	30%	30%	28%	25%	36%	25%	28%	1.36%	28%	42.00%	65.00%
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8 Billable Rate for Administrative Typist II:	\$19.14	\$18.12	\$19.24	\$18.41	\$20.20	\$18.41	\$22.95	\$20.10	\$20.95	\$21.87	\$20.47	\$21.91	\$20.77	\$21.50	\$22.00	\$25.84	\$22.00	\$33.40	\$20.63

For: TEMPORARY STAFFING

x 1.05 Local/Certified Preference Price

Dept./Div.: VARIOUS IFB No.: 18066JL

Requisition No.: VARIOUS Bids Opened: 11:00 A.M.; 12/6/2018 11 15 19 12 13 16 Midtown Personnel, 22nd Century CompTech Computer **Russell Tobin and** The Spearheard Alpha Rae Personnel, **Crown Personnel** LanceSoft, Inc. Inc., dba The Midtown **BIDDER NAME & STREET ADDRESS:** C&A Staffing Solutions Diskriter, Inc. Infojini, Inc. PGH Group, LLC SearchPros SoftHQ, Inc Sydata, Inc. **VTECH Solution** Robert Half Jerseyitech Sigma Systems, Inc. Technologies, Inc. **Technologies** Services, Inc. **Associates LLC** Group, Inc. 6494 Weathers Place, 100 H St, N.W., Ste 220 Davidson Ave, 7777 Washington 2840 Library Road, 10015 Old Coluntio 13454 Sunrise Valley 130 Connecticut Ave 4615 SW Freeway, 494 Weathers Place 1 E Stewart St. l 200 Laurel Oak Rd, 1431 Greenway Dr, 420 Lexington Ave, 201 Boston Post R South Main Stret 20 S. Third St., Ste. 210 70 Birch Alley, Ste. 240 Dr, Ste. 120 Ste. 118 PO Box 1848 Ste. 300 Rd., Ste. B215 Ste. 107 NW, Ste. 1101 Ste. 827 30th Floor 6363 Auburn Blvd W, Ste 201 Ste 200 STE 470 Ste. 100 Ste 300 Village Drive, Ste. 270 San Diego Colunbia Malborough Washington Dayton Columbus Somerset Centerville Dayton Pittsburgh Voorhees Washington Irving New York Citrus Heights Houston San Diego Beavercreek Herdon STATE & ZIP OH 43215 OH 45440 NJ 08873 OH 45459 OH 45401 PA 15234 MD 21046 NJ 08043 VA 20171 DC 20036 TX 75038 NY 10170 CA 95621 MA 01752 CA 92121 TX 77072 CA 92121 DC 20005 OH 45402 Recommended for Award **QUALIFIES FOR LOCAL PREFERENCE** NO YES NO NO NO YES NO QUALIFIES FOR CERTIFIED PREFERENCE? NO LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD? **UNIT COST UNIT COST UNIT COST UNIT COST UNIT COST UNIT COST UNIT COST** ITEM DESCRIPTION **UNIT COST UNIT COST** Mark-Up 32% 25% 36% 23.0% 41.75% 47.79% 35% 28% 32% 42% 28% 39% 42% 50% 28% 1.36% 28% 40% 65% Individual Referred by the City - Same Pay Rate \$19.14 \$17.98 \$17.69 N/A \$22.10 \$20.02 \$20.47 \$19.70 \$19.89 \$17.91 \$22.00 \$25.84 \$17.21 \$18.33 \$20.10 \$20.63 \$22.00 \$33.40 \$20.63 N/A 24% 15% 30% 30% 30% 25% 1.36% 28% Mark-Up 32% 25% 28.60% 28% 28% 25% 36% 28% 40.00% 65.00% Billable Rate for **Administrative Typist III**: \$23.97 \$22.66 \$22.55 \$21.98 \$19.80 \$19.06 \$19.38 \$19.37 \$20.91 \$22.09 \$24.30 \$21.75 \$20.95 \$22.27 \$24.00 \$27.20 \$24.00 \$38.81 \$21.45 \$15.00 \$15.25 \$14.25 \$15.75 \$14.75 \$14.95 \$18.00 \$16.99 \$15.87 \$16.88 \$17.40 \$16.30 \$15.88 \$14.68 \$18.50 \$20.00 \$18.50 \$27.72 \$13.00 Pay Rate to Employee 32% 25% 36% 23.0% 41.75% 47.79% 35% 28% 32% 42% 28% 39% 42% 50% 28% 1.36% 28% 40.00% 65.00% Mark-Up Individual Referred by the City - Same Pay Rate \$19.80 \$18.91 \$17.81 \$18.11 \$18.97 N/A \$23.40 \$21.75 \$20.63 \$21.94 \$22.27 \$20.38 \$21.60 \$18.35 \$24.00 \$27.20 \$24.00 \$38.81 \$21.45 Mark-Up 32% 24% 25% 15% 28.60% N/A 30% 28% 30% 30% 28% 25% 36% 25% 28% 1.36% 28% 40.00% 65.00% Billable Rate for **Budget Systems Technician**: \$22.44 \$18.44 \$23.12 \$21.44 \$22.68 \$36.32 \$27.00 \$28.16 \$32.43 \$24.75 \$28.16 \$24.23 \$23.34 \$26.15 \$25.00 N/A \$25.00 \$43.23 \$21.84 \$17.00 \$14.75 \$17.00 \$17.43 \$16.00 \$24.57 \$20.00 \$22.00 \$24.57 \$17.43 \$22.00 \$17.43 \$16.43 \$17.43 \$19.00 N/A \$19.00 \$30.88 \$13.00 Pay Rate to Employee 32% 25% 36% 23.0% 41.75% 47.79% 35% 28% 32% 42% 28% 39% 42% 50% 28% N/A 28% 40% 68% Individual Referred by the City - Same Pay Rate \$21.79 \$22.44 N/A \$31.94 \$22.35 \$25.00 \$18.29 \$21.25 \$20.04 \$20.58 \$26.00 \$28.16 \$22.65 \$28.16 \$21.79 \$25.00 N/A \$43.23 \$21.84 Mark-Up 32% 24% 25% 15% 28.60% N/A 30% 28% 30% 30% 28% 25% 36% 25% 30% N/A 30% 40% 68% 11 Billable Rate for **Building Attendant I**: \$18.47 \$17.49 \$17.53 \$19.83 \$17.16 \$19.87 \$20.99 \$21.00 N/A \$19.18 \$21.98 \$20.25 \$28.29 \$19.88 \$27.90 \$20.36 \$21.00 \$44.88 N/A \$13.99 \$13.99 \$14.10 \$13.00 \$14.00 \$14.65 \$13.99 \$13.99 N/A N/A Pay Rate to Employee \$14.25 \$13.99 \$14.87 \$15.00 \$22.10 \$21.80 \$16.50 \$33.00 \$16.50 32% 47.79% 35% 32% 42% 42% 50% 30% N/A Mark-Up 25% 36% 23.0% 41.75% 28% 28% 39% 1.36% 30% N/A Individual Referred by the City - Same Pay Rate \$18.47 \$17.35 \$17.63 \$16.39 \$17.99 N/A \$19.50 \$28.29 \$16.90 \$18.20 \$27.90 \$18.31 \$19.03 \$17.49 \$21.00 \$44.88 \$21.00 N/A N/A 32% 24% 25% 15% N/A 30% 28% 30% 30% 28% 25% 30% 1.36% 30% N/A N/A 28.60% 25% 36% Mark-Up Billable Rate for **Certified Public Accountant** (CPA) \$39.81 \$37.50 \$41.14 \$36.54 \$39.69 \$62.13 \$47.60 \$42.19 \$43.52 \$41.30 \$40.77 \$44.57 \$61.20 \$40.00 \$61.98 \$42.00 \$48.60 \$44.80 \$40.00 \$34.00 \$28.71 \$29.71 Pay Rate to Employee \$29.71 \$30.00 \$30.25 \$29.71 \$28.00 \$42.04 \$36.00 \$35.00 \$36.06 \$29.71 \$29.71 \$31.00 \$45.00 \$31.00 \$44.27 \$25.00 32% 25% 36% 23.0% 41.75% 47.79% 35% 32% 42% 39% 42% 50% 30% 1.36% 30% 40.00% 68.00% Mark-Up 28% 28% Individual Referred by the City - Same Pay Rate \$39.81 \$37.20 \$37.81 \$34.17 \$36.01 N/A \$46.80 \$44.80 \$46.88 \$38.62 \$43.52 \$37.14 \$39.05 \$37.14 \$40.00 \$61.20 \$40.00 \$61.98 \$42.00 Mark-Up 24% 15% N/A 40.00% 68.00% 32% 25% 28.60% 30% 28% 30% 30% 28% 25% 36% 25% 30% 1.36% 30% Billable Rate for Computer Data Entry Tech I: \$20.77 \$21.71 \$20.00 \$19.18 \$19.21 \$19.83 \$18.53 \$22.95 \$20.47 \$20.30 \$22.18 \$20.48 \$20.77 \$23.43 \$23.00 \$17.68 \$23.00 \$21.69 \$18.98 Pay Rate to Employee \$15.50 \$16.00 \$14.10 \$15.62 \$13.99 \$12.54 \$17.00 \$15.99 \$15.38 \$15.62 \$16.00 \$15.62 \$14.62 \$15.62 \$18.00 \$13.00 \$18.00 \$14.76 \$11.50 32% 35% 32% 42% 42% 50% 28% 47.00% 25% 36% 23.0% 41.75% 47.79% 28% 28% 39% 28% 1.36% 65.00% Individual Referred by the City - Same Pay Rate Billable Rate \$20.77 \$17.96 \$22.10 \$19.99 \$23.00 \$19.84 \$17.63 \$17.99 N/A \$20.47 \$20.30 \$20.48 \$19.53 \$19.89 \$19.53 \$23.00 \$17.68 \$21.69 \$18.98 32% 15% N/A 30% 30% 30% 25% 36% 1.36% 28% 47.00% 65.00% Mark-Up 24% 25% 28.60% 28% 28% 25% 28% x 1.05 Local/Certified Preference Price \$17.63 Billable Rate for Computer Data Tech II: \$22.99 \$22.50 \$21.44 \$18.75 \$19.72 \$19.91 \$20.55 \$22.24 \$25.65 \$22.78 \$25.38 \$23.04 \$21.57 \$24.29 \$26.00 \$20.40 \$26.00 \$26.40 \$19.80 \$16.00 \$15.00 \$14.50 \$16.19 \$14.50 \$15.05 \$19.00 \$17.80 \$19.23 \$16.19 \$18.00 \$16.19 \$15.19 \$16.19 \$20.00 \$17.96 \$12.00 Pay Rate to Employee \$20.00 \$15.00 32% 42% 28% 47.00% 25% 36% 23.0% 41.75% 47.79% 35% 28% 32% 42% 28% 39% 50% 28% 1.36% 65.00% Individual Referred by the City - Same Pay Rate Billable Rate \$21.44 \$18.62 \$18.65 \$25.00 \$20.66 \$26.00 \$18.60 \$18.13 N/A \$24.70 \$22.78 \$23.04 \$20.24 \$20.24 \$26.00 \$20.40 \$26.40 \$19.80 \$21.04 Mark-Up 32% 24% 25% 15% 28.60% N/A 30% 28% 30% 30% 28% 25% 36% 25% 28% 1.36% 28% 47.00% 65.00% x 1.05 Local/Certified Preference Price \$18.13 Billable Rate for **Customer Service** \$20.77 Representative: \$17.49 \$19.18 \$19.21 \$19.83 \$18.25 \$20.25 \$18.62 \$21.12 \$22.18 \$18.94 \$21.71 \$20.77 \$23.43 \$22.00 \$23.12 \$22.00 \$22.87 \$19.80 \$15.50 \$13.99 \$14.10 \$15.62 \$13.99 \$12.35 \$15.00 \$14.55 \$16.00 \$15.62 \$14.80 \$15.62 \$14.62 \$15.62 \$17.00 \$17.00 \$15.56 \$12.00 Pay Rate to Employee \$17.00 Mark-Up 32% 41.75% 47.79% 35% 32% 42% 39% 42% 47.00% 65.00% 25% 36% 23.0% 28% 28% 50% 28% 1.36% 28% Individual Referred by the City - Same Pay Rate Billable Rate \$20.77 \$17.35 \$17.63 \$17.96 \$17.99 \$19.50 \$20.80 \$18.94 \$19.53 \$19.89 \$22.00 \$22.00 \$22.87 \$19.80 N/A \$18.62 \$20.30 \$19.53 \$23.12 Mark-Up 32% 24% 25% 15% 28.60% N/A 30% 30% 30% 28% 25% 36% 25% 28% 1.36% 28% 47.00% 65.00% 28%

\$17.35

For: TEMPORARY STAFFING

Dept./Div.: VARIOUS IFB No.: 18066JL Requisition No.: VARIOUS Bids Opened: 11:00 A.M.; 12/6/2018

Requisition No.: VARIOUS	Bids Opened: 11:00 A	A.M.; 12/6/2018	•			1	T	1	1	•		•	1	1	T	•		•	
No.: BIDDER NAME & STREET ADDRESS:	Alpha Rae Personnel, Inc.	2 C&A Staffing Solutions	3 22nd Century Technologies, Inc.	4 CompTech Computer Technologies	5 Crown Personnel Services, Inc.	6 Diskriter, Inc.	7 Infojini, Inc.	8 Jerseyitech	9 LanceSoft, Inc.	10 Midtown Personnel, Inc., dba The Midtown Group	11 PGH Group, LLC	12 Russell Tobin and Associates LLC	13 SearchPros	14 Sigma Systems, Inc.	15 SoftHQ, Inc	16 The Spearheard Group, Inc.	17 Sydata, Inc.	18 VTECH Solution	19 Robert Half
	20 S. Third St., Ste. 210	70 Birch Alley, Ste. 240	220 Davidson Ave, Ste. 118	7777 Washington Village Drive, Ste. 270	1 E Stewart St. PO Box 1848	2840 Library Road, Ste. 300	10015 Old Coluntion Rd., Ste. B215	1200 Laurel Oak Rd, Ste. 107	13454 Sunrise Valley Dr, Ste. 120	1130 Connecticut Ave NW, Ste. 1101	1431 Greenway Dr, Ste. 827	420 Lexington Ave, 30th Floor	6363 Auburn Blvd	201 Boston Post Rd W, Ste 201	6494 Weathers Place, Ste 200	, 4615 SW Freeway, STE 470	6494 Weathers Place Ste. 100	, 1100 H St, N.W., Ste 450	1 South Main Stret Ste 300
CITY: STATE & ZIP:	Columbus OH 43215	Beavercreek OH 45440	Somerset NJ 08873	Centerville OH 45459	Dayton OH 45401	Pittsburgh PA 15234	Colunbia MD 21046	Voorhees NJ 08043	Herdon VA 20171	Washington DC 20036	Irving TX 75038	New York NY 10170	Citrus Heights CA 95621	Malborough MA 01752	San Diego CA 92121	Houston TX 77072	San Diego CA 92121	Washington DC 20005	Dayton OH 45402
Recommended for Award				X	X														
QUALIFIES FOR LOCAL PREFERENCE? QUALIFIES FOR CERTIFIED PREFERENCE?	NO NO	NO NO	NO NO	NO NO	YES NO	NO NO	NO NO	NO NO	NO NO	NO NO	NO NO	NO NO	NO NO	NO NO	NO NO	NO NO	NO NO	NO NO	YES NO
CAL / CERTIFIED PREFERENCE A FACTOR IN AWARD?					-														
ITEM DESCRIPTION	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST
Billable Rate for Deliquent Revenue Collector:	\$19.43	• \$17.49	\$19.18	\$18.76	\$19.83	\$36.60	\$21.60	\$28.16	\$22.02	\$21.30	\$26.88	\$21.75	\$22.55	\$27.00	\$37.00	\$40.80	\$37.00	\$24.30	\$23.52
Pay Rate to Employee	\$14.50	\$13.99	\$14.10	\$15.25	\$13.99	\$24.76	\$16.00	\$22.00	\$16.68	\$15.00	\$21.00	\$15.65	\$15.88	\$18.00	\$28.00	\$30.00	\$28.00	\$16.53	\$14.00
Mark-Up	32%	25%	36%	23.0%	41.75%	47.79%	35%	28%	32%	42%	28%	39%	42%	50%	33%	1.36%	33%	47.00%	68.00%
Individual Referred by the City - Same Pay Rate Billable Rate	#40.42	Ф47.0F	\$47.CO	\$47.F4	¢47.00	NI/A	#20.00	#20.40	Ф24.C0	¢40.50	ФЭС 00	¢40.50	#24.00	\$22.50	\$27.00	¢40.00	¢27.00	\$24.20	¢22.52
Mark-Up	\$19.43 32%	\$17.35 24%	\$17.63 25%	\$17.54 15%	\$17.99 28.60%	N/A N/A	\$20.80 30%	\$28.16 28%	\$21.68 30%	\$19.50 30%	\$26.88 28%	\$19.56 25%	\$21.60 36%	\$22.50 18%	\$37.00 33%	\$40.80 1.36%	\$37.00 33%	\$24.30 47.00%	\$23.52 68.00%
x 1.05 Local/Certified Preference Price	32 /6	24 /0	23 /6	1376	• \$17.35	IVA	30%	20 /6	30 %	30%	2070	2576	30 /6	10%	33 /6	1.30%	3376	47.00%	08.00 %
									·										
Billable Rate for Engineering Aide III:	\$34.84	\$20.00	• \$19.18	\$31.92	\$35.44	\$57.35	\$24.30	\$34.55	\$43.27	\$38.37	\$34.56	\$39.71	\$51.86	N/A	\$36.00	\$40.80	\$36.00	\$28.89	N/A
Pay Rate to Employee	\$26.00 32%	\$16.00 25%	\$14.10 36%	\$25.95	\$25.00 41.75%	\$38.81 47.79%	\$18.00	\$26.99 28%	\$32.78 32%	\$27.02	\$27.00	\$28.57 39%	\$36.52	N/A N/A	\$28.00 30%	\$30.00	\$28.00 30%	\$20.35 47.00%	N/A
Mark-Up	32%	25%	36%	23.0%	41./5%	47.79%	35%	∠δ%	32%	42%	28%	39%	42%	IN/A	30%	1.36%	30%	47.00%	N/A
Individual Referred by the City - Same Pay Rate Billable Rate	\$34.84	\$19.84	• \$17.63	\$29.84	\$32.15	N/A	\$23.40	\$34.55	\$42.61	\$35.12	\$34.56	\$35.71	\$49.67	N/A	\$36.00	\$40.80	\$36.00	\$28.89	N/A
Mark-Up	32%	24%	25%	15%	28.60%	N/A	30%	28%	30%	30%	28%	25%	36%	N/A	30%	1.36%	30%	47.00%	N/A
8 Billable Rate for Executive Secretary:	\$22.78	\$22.50	• \$19.18	\$21.44	\$22.68	\$41.14	\$44.55	\$22.78	\$29.04	\$24.75	\$24.32	\$24.23	\$23.34	\$26.15	\$26.00	\$36.72	\$26.00	\$35.03	\$26.40
Pay Rate to Employee	\$17.00	\$18.00	\$14.10	\$17.43	\$16.00	\$27.83	\$33.00	\$17.80	\$22.00	\$17.43	\$19.00	\$17.43	\$16.43	\$17.43	\$20.00	\$27.00	\$20.00	\$25.02	\$16.00
Mark-Up	32%	25%	36%	23.0%	41.75%	47.79%	35%	28%	32%	42%	28%	39%	42%	50%	28%	1.36%	28%	40.00%	65.00%
Individual Referred by the City - Same Pay Rate																			
Billable Rate	\$22.78	\$22.32	• \$17.63	\$20.04	\$20.58	N/A	\$42.90	\$22.78	\$28.60	\$22.65	\$24.32	\$21.79	\$22.35	\$21.79	\$26.00	\$36.72	\$26.00	\$35.03	\$26.40
Mark-Up	32%	24%	25%	15%	28.60%	N/A	30%	28%	30%	30%	28%	25%	36%	25%	28%	1.36%	28%	40.00%	65.00%
g Billable Rate for Field Staff Assistant:	\$21.44	• \$17.49	\$19.18	\$21.53	\$19.83	\$22.43	\$21.60	\$25.60	\$32.41	\$31.24	\$25.34	\$25.27	\$23.34	\$30.00	\$33.00	\$27.20	\$33.00	N/A	N/A
Pay Rate to Employee	\$16.00	\$13.99	\$14.10	\$17.50	\$13.99	\$15.18	\$16.00	\$20.00	\$24.55	\$22.00	\$19.80	\$17.43	\$16.43	\$20.00	\$25.00	\$20.00	\$25.00	N/A	N/A
Mark-Up	32%	25%	36%	23.0%	41.75%	47.79%	35%	28%	32%	42%	28%	45%	42%	50%	30%	1.36%	30%	N/A	N/A
Individual Referred by the City - Same Pay Rate																			
Billable Rate	\$21.44	\$17.35	\$17.63	\$20.13	\$17.99	N/A	\$20.80	\$25.60	\$31.92	\$28.60	\$25.34	\$21.79	\$22.35	\$25.00	\$33.00	\$27.20	\$33.00	N/A	N/A
Mark-Up	32%	24%	25%	15%	28.60%	N/A	30%	28%	30%	30%	28%	25%	36%	25%	30%	1.36%	30%	N/A	N/A
x 1.05 Local/Certified Preference Price					• \$17.35														
Billable Rate for Finance Technician I:	\$22.11	\$21.25	\$19.18	\$19.99	\$19.83	\$33.71	\$20.25	\$24.58	\$28.78	\$25.01	\$24.32	\$23.08	\$22.55	\$22.50	\$23.00	\$20.40	\$23.00	\$38.14	\$25.20
Pay Rate to Employee	\$16.50	\$17.00	\$14.10	\$16.25	\$13.99	\$22.81	\$15.00	\$19.20	\$21.80	\$17.61	\$19.00	\$16.61	\$15.88	\$15.00	\$18.00	\$15.00	\$18.00	\$27.24	\$15.00
Mark-Up	32%	25%	36%	23.0%	41.75%	47.79%	35%	28%	32%	42%	28%	39%	42%	50%	28%	1.36%	28%	40.00%	68.00%
x 1.05 Local/Certified Preference Price Individual Referred by the City - Same Pay Rate					• \$19.18														
Billable Rate	\$22.11	\$21.08	\$17.63	\$18.69	\$17.99	N/A	\$19.50	\$24.58	\$28.34	\$22.89	\$24.32	\$20.76	\$21.60	\$18.75	\$23.00	\$20.40	\$23.00	\$38.14	\$25.20
Mark-Up	32%	24%	25%	15%	28.60%	N/A	30%	28%	30%	30%	28%	25%	36%	25%	28%	1.36%	28%	40.00%	68.00%
x 1.05 Local/Certified Preference Price					• \$17.63														
Billable Rate for Finance Technician II :	\$23.45	\$23.75	\$21.96	\$21.66	\$22.68	\$40.45	\$24.30	\$27.90	\$28.78	\$26.72	\$28.16	\$24.48	\$23.59	\$26.42	\$26.00	\$23.12	\$26.00	\$42.67	\$26.88
Pay Rate to Employee	\$17.50	\$19.00	\$16.15	\$17.61	\$16.00	\$27.37	\$18.00	\$21.80	\$21.80	\$18.82	\$22.00	\$17.61	\$16.61	\$17.61	\$20.00	\$17.00	\$20.00	\$30.48	\$16.00
Mark-Up	32%	25%	36%	23.0%	41.75%	47.79%	35%	28%	32%	42%	28%	39%	42%	50%	28%	1.36%	28%	40.00%	68.00%
x 1.05 Local/Certified Preference Price					• \$21.66														
Individual Referred by the City - Same Pay Rate Billable Rate	\$23.45	\$23.56	\$20.19	\$20.25	\$20.58	N/A	\$23.40	\$27.90	\$28.34	\$24.46	\$28.16	\$22.01	\$22.59	\$22.01	\$26.00	\$23.12	\$26.00	\$42.67	\$26.88
Mark-Up	32%	24%	25%	15%	28.60%	N/A	30%	28%	30%	30%	28%	25%	36%	25%	28%	1.36%	28%	40.00%	68.00%
x 1.05 Local/Certified Preference Price					• 20.19%														
a Rillable Pete for Finance Technicites III.	000.40	000.07	001.00	001.10	00110	0.10.51	000.07	000.00	#00 TO	000.40	000.00	#05.77	#07.00	000.50	000.00	#07.00	# 20.22	0.17.5	000 70
Billable Rate for Finance Techniciian III:	\$26.13 \$10.50	\$26.25	\$24.68 \$18.45	\$24.48 \$40.00	• \$24.10 \$17.00	\$48.54	\$28.35 \$21.00	\$30.98	\$39.73 \$30.10	\$28.40	\$32.00 \$35.00	\$25.77	\$25.88 \$18.33	\$28.50 \$10.00	\$28.00 \$24.50	\$27.20	\$28.00	\$47.54	\$28.56 \$17.00
Pay Rate to Employee Mark-Up	\$19.50 32%	\$21.00 25%	\$18.15 36%	\$19.90 23.0%	\$17.00 41.75%	\$32.85 47.79%	\$21.00 35%	\$24.20 28%	\$30.10 32%	\$20.00 42%	\$25.00 28%	\$18.54 39%	\$18.22 42%	\$19.00 50%	\$21.50 28%	\$20.00 1.36%	\$21.50 28%	\$33.96 40.00%	\$17.00 68.00%
	J2 /0	25/0	30 /6	23.0 /0	71.75/0	71.13/0	35 /6	20 /0	J2 /0	42 /0	20 /0	39 /0	4∠ /0	50 /0	20 /0	1.50 /0	2070	70.00 /0	00.00 /6
Individual Referred by the City - Same Pay Rate Billable Rate	\$26.13	\$26.04	\$22.69	\$22.89	• \$21.86	N/A	\$27.30	\$30.98	\$39.13	\$26.00	\$32.00	\$23.18	\$24.78	\$23.75	\$28.00	\$27.20	\$28.00	\$47.54	\$28.56
Mark-Up	32%	24%	25%	15%	28.60%	N/A	30%	28%	30%	30%	28%	25%	36%	25%	28%	1.36%	28%	40.00%	68.00%
Billable Rate for Finance Temp:	\$18.46	\$17.49	\$19.03	• \$17.21	\$19.83	\$20.68	\$18.89	\$18.47	\$18.47	\$19.87	\$18.61	\$19.45	\$19.87	\$20.99	\$18.00	\$20.40	\$18.00	N/A	\$23.50
Pay Rate to Employee Mark-Up	\$13.99	\$13.99	\$13.99 36%	\$13.99	\$13.99	\$13.99	\$13.99	\$13.99 32%	\$13.99	\$13.99	\$13.99	\$13.99 39%	\$13.99 42%	\$13.99	\$13.99	\$15.00	\$13.99	N/A	\$13.99
Mark-Up	32%	25%	36%	23.0%	41.75%	47.79%	35%	32%	32%	42%	33%	39%	42%	50%	28%	1.36%	28%	N/A	68.00%

For: TEMPORARY STAFFING

Dept./Div.: VARIOUS

IFB No.: 18066JL

Requisition No.: VARIOUS Bids Opened: 11:00 A.M.; 12/6/2018 15 19 Midtown Personnel, **Russell Tobin and** Alpha Rae Personnel, 22nd Century CompTech Computer The Spearheard Crown Personnel **BIDDER NAME & STREET ADDRESS: C&A Staffing Solutions** Infojini, Inc. LanceSoft, Inc. PGH Group, LLC SearchPros SoftHQ, Inc **VTECH Solution** Robert Half Diskriter, Inc. Jerseyitech Inc., dba The Midtown Sigma Systems, Inc Sydata, Inc. Technologies, Inc. Technologies Services, Inc. Associates LLC Group, Inc. 220 Davidson Ave, 7777 Washington 2840 Library Road, 10015 Old Coluntic 1200 Laurel Oak Rd, 3454 Sunrise Valley 130 Connecticut Ave 1431 Greenway Dr, 6494 Weathers Place 4615 SW Freeway, 494 Weathers Place 1 E Stewart St. 420 Lexington Ave, 201 Boston Post Rd 1100 H St, N.W., Ste South Main Stret 6363 Auburn Blvd 20 S. Third St., Ste. 210 70 Birch Alley, Ste. 240 PO Box 1848 Ste. 118 Village Drive, Ste. 270 Ste. 300 Rd., Ste. B215 Ste. 107 Dr, Ste. 120 NW, Ste. 1101 Ste. 827 W, Ste 201 Ste 200 STE 470 Ste 300 30th Floor Ste. 100 Houston CITY Columbus Centerville Dayton Colunbia Voorhees Washington San Diego San Diego Beavercreek Somerset Pittsburgh Herdon Irving New York Citrus Heights Malborough Washington Dayton STATE & ZIP: OH 43215 OH 45440 NJ 08873 OH 45459 OH 45401 PA 15234 MD 21046 NJ 08043 VA 20171 DC 20036 TX 75038 NY 10170 CA 95621 MA 01752 CA 92121 TX 77072 CA 92121 DC 20005 OH 45402 **Recommended for Award** QUALIFIES FOR LOCAL PREFERENCE? NO NO NO NO YES NO YES QUALIFIES FOR CERTIFIED PREFERENCE? NO LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD? ITEM DESCRIPTION **UNIT COST UNIT COST** UNIT COST **UNIT COST UNIT COST** UNIT COST **UNIT COST UNIT COST UNIT COST UNIT COST UNIT COST** Individual Referred by the City - Same Pay Rate Billable Rate N/A \$17.49 \$18.46 \$17.35 \$17.49 \$16.09 \$17.99 \$18.19 \$18.47 \$18.19 \$18.18 \$18.61 \$17.49 \$19.03 \$18.00 \$20.40 \$18.00 N/A \$23.50 28.60% 32% 24% 25% 15% N/A 30.0% 30% 30% 33% 25% 1.36% 28% N/A 68.00% 32% 36% 25% 28% Mark-Up Billable Rate for Financial Analyst I: \$26.15 \$22.78 \$21.25 \$20.74 \$21.44 \$24.10 \$45.44 \$40.50 \$32.77 \$39.35 \$24.75 \$32.00 \$24.23 \$23.34 \$24.00 \$55.76 \$24.00 \$51.69 \$29.40 \$17.00 \$17.00 \$15.25 \$17.53 \$17.00 \$30.74 \$30.00 \$25.60 \$29.81 \$17.43 \$25.00 \$17.43 \$16.43 \$17.43 \$18.50 \$17.50 Pay Rate to Employee \$18.50 \$41.00 \$36.92 32% 35% 39% 50% 40.00% Mark-Up 25% 36% 23.0% 41.75% 47.79% 28% 32% 42% 28% 42% 28% 1.36% 28% 68.00% Individual Referred by the City - Same Pay Rate Billable Rate N/A \$22.78 \$21.08 \$19.06 \$20.04 \$21.86 \$39.00 \$32.77 \$38.75 \$22.65 \$32.00 \$21.79 \$22.35 \$21.79 \$24.00 \$55.76 \$24.00 \$51.69 \$29.40 Mark-Up 32% 15% N/A 30% 68.00% 24% 25% 28.60% 30.0% 28% 30% 28% 25% 36% 25% 28% 1.36% 28% 40.00% Billable Rate for Laborer: \$18.46 \$17.49 \$19.03 \$17.21 \$19.83 \$20.68 \$18.89 \$17.91 \$18.47 \$19.87 \$17.91 \$19.45 N/A N/A \$19.00 \$17.68 \$19.00 N/A N/A \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.39 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 N/A Pay Rate to Employee N/A \$13.00 N/A 32% 25% 36% 41.75% 47.79% 35% 32% 42% 39% N/A N/A 33% 1.36% 33% N/A Mark-Up 23.0% 28% 28% Individual Referred by the City - Same Pay Rate \$16.09 \$18.46 \$17.35 \$17.49 \$17.99 N/A \$18.19 \$18.19 \$18.18 \$17.91 \$17.49 N/A N/A \$19.00 \$17.68 N/A \$17.91 \$19.00 N/A Mark-Up 24% 25% 15% 28.60% N/A 30.0% 28% 30% 30% 28% 25% N/A N/A 33% 1.36% 33% N/A N/A 32% N/A Billable Rate for Law Office Assistant: \$23.45 \$20.00 \$19.72 \$21.96 \$20.55 \$29.89 \$29.70 \$22.02 \$17.60 \$25.35 \$21.75 \$24.81 \$23.93 \$26.78 \$25.00 \$24.48 \$25.00 \$30.18 \$21.45 \$17.50 \$14.50 \$17.85 \$14.50 \$13.33 \$17.85 \$16.85 \$13.00 Pay Rate to Employee \$16.00 \$20.23 \$22.00 \$17.20 \$17.85 \$16.99 \$17.85 \$19.15 \$18.00 \$19.15 \$21.25 35% 33% 42.00% 65.00% Mark-Up 32% 25% 36% 23.0% 41.75% 47.79% 32% 42% 28% 39% 42% 50% 1.36% 33% 28% Individual Referred by the City - Same Pay Rate \$19.84 N/A \$17.33 \$22.31 \$22.92 \$22.31 \$23.45 \$18.13 \$20.53 \$18.65 \$28.60 \$22.02 \$23.20 \$21.75 \$25.00 \$24.48 \$25.00 \$30.18 \$21.45 Mark-Up 32% 24% 25% 15% 28.60% N/A 30.0% 28% 30% 30% 28% 25% 36% 25% 33% 1.36% 33% 42.00% 65.00% Billable Rate for Lifeguard- (Seasonal): N/A \$11.86 \$12.92 \$11.69 \$13.47 \$14.04 \$12.83 \$13.40 \$12.54 \$13.49 \$12.64 \$13.78 N/A N/A \$13.00 \$16.32 \$13.00 N/A N/A Pay Rate to Employee \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 N/A \$9.50 \$12.00 \$9.50 N/A N/A Individual Referred by the City - Same Pay Rate \$12.54 \$11.88 N/A \$12.35 \$13.00 N/A \$11.78 \$10.93 \$12.22 \$13.40 \$12.35 \$12.35 \$12.64 \$11.88 N/A N/A \$16.32 \$13.00 N/A Mark-Up 32% 24% 25% 15% 28.60% N/A 30.0% 41% 30% 30% 33% 25% N/A N/A 33% 1.36% 33% N/A N/A Billable Rate for Municipal Service Aide-Golf (Seasonal): N/A \$11.88 \$12.92 \$11.69 \$13.47 \$14.04 \$12.83 \$13.40 \$12.54 \$13.49 \$12.64 \$13.78 \$13.49 N/A \$13.00 \$17.68 \$13.00 N/A N/A N/A \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 \$9.50 N/A \$9.50 \$13.00 \$9.50 N/A Pay Rate to Employee N/A 25% 36% 23.0% 41.75% 47.79% 35% 41% 32% 42% 33% 45% 42% N/A 33% 1.36% 33% N/A N/A Individual Referred by the City - Same Pay Rate N/A \$12.54 \$11.78 \$11.88 \$10.93 \$12.22 N/A \$12.35 \$13.40 \$12.35 \$12.35 \$12.64 \$11.88 \$12.92 N/A \$13.00 \$17.68 \$13.00 N/A N/A N/A N/A Mark-Up 32% 24% 25% 15% 28.60% 30.0% 41% 30% 30% 33% 25% 36% 33% 1.36% 33% N/A 29 Billable Rate for Municipal Worker: \$18.47 N/A N/A N/A N/A \$17.49 \$19.03 \$17.21 \$19.83 \$20.68 \$18.89 \$18.47 \$19.87 \$18.19 \$19.45 N/A \$19.00 \$17.68 \$19.00 N/A \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 N/A \$13.99 Pay Rate to Employee \$13.99 \$13.99 \$13.99 \$13.00 N/A 25% 36% 41.75% 47.79% 35% 32% 42% 30% N/A N/A 33% 1.36% 33% N/A N/A 23.0% 32% 39% Individual Referred by the City - Same Pay Rate \$18.46 \$17.35 \$17.49 \$16.09 \$17.99 N/A \$18.19 \$18.47 \$18.19 \$18.18 \$18.19 \$17.49 N/A N/A \$19.00 \$17.68 \$19.00 N/A N/A N/A 32% 25% 15% N/A 30.0% 30% 30% N/A N/A N/A Mark-Up 24% 28.60% 32% 30% 25% 33% 1.36% 33% Billable Rate for Office Assistant: \$18.46 \$17.49 \$19.79 \$17.21 \$19.83 \$18.46 \$29.70 \$24.31 \$18.48 \$19.88 \$24.32 \$21.35 \$20.81 \$22.50 \$23.00 \$17.68 \$23.00 \$23.55 \$21.45 \$13.99 \$13.99 \$14.55 \$13.99 \$13.99 \$12.49 \$22.00 \$18.99 \$14.00 \$14.00 \$19.00 \$15.36 \$14.65 \$15.00 \$18.00 \$13.00 \$18.00 \$16.02 \$13.00 Pay Rate to Employee 32% 35% 32% 50% 28% 25% 36% 23.0% 41.75% 47.79% 28% 42% 28% 39% 28% 1.36% 47.00% 65.00% Individual Referred by the City - Same Pay Rate \$17.35 \$18.19 \$16.09 N/A \$28.60 \$18.20 \$24.32 \$19.20 \$18.75 \$23.00 \$17.68 \$23.00 \$23.55 \$21.45 \$18.46 \$17.99 \$24.31 \$18.20 \$19.93 Mark-Up 24% 15% N/A 47.00% 65.00% 32% 25% 28.60% 30.0% 28% 30% 30% 28% 25% 36% 25% 28% 1.36% 28% Billable Rate for **Plans Examiner**: N/A \$45.57 \$20.00 \$44.55 \$41.65 \$31.24 \$31.49 \$35.68 \$52.73 N/A \$29.00 N/A \$19.79 \$73.80 \$29.77 \$33.80 \$29.95 \$19.04 \$29.00 \$35.50 \$14.55 \$60.00 \$22.87 \$31.55 \$22.00 \$25.67 \$37.13 N/A \$22.63 N/A \$16.00 \$21.00 \$33.00 \$23.40 \$24.60 \$22.63 \$14.00 N/A Pay Rate to Employee N/A Mark-Up 32% 36% 41.75% 47.79% 35% 32% 42% 28% 39% 42% N/A 30% 1.36% 30% N/A 25% 23.0% 28%

For: TEMPORARY STAFFING

Dept./Div.: VARIOUS IFB No.: 18066JL
Requisition No.: VARIOUS Bids Opened: 11:00 A.M.; 12/6/2018

11 12 13 15 19 3 16 Midtown Personnel, Alpha Rae Personnel, 22nd Century CompTech Computer **Russell Tobin and Crown Personnel** The Spearheard **C&A Staffing Solutions** Infojini, Inc. Inc., dba The Midtown PGH Group, LLC **SearchPros** SoftHQ, Inc Robert Half **BIDDER NAME & STREET ADDRESS:** Diskriter, Inc. LanceSoft, Inc. Sydata, Inc. VTECH Solution Jerseyitech Sigma Systems, Inc Technologies, Inc. **Technologies** Services, Inc. Associates LLC Group, Inc. 6494 Weathers Place, 220 Davidson Ave, 7777 Washington 2840 Library Road, 13454 Sunrise Valley 6494 Weathers Place, 1 E Stewart St. 10015 Old Coluntion 1200 Laurel Oak Rd, 130 Connecticut Ave 1431 Greenway Dr, 201 Boston Post Rd 4615 SW Freeway, 1100 H St, N.W., Ste South Main Stret, 420 Lexington Ave, 20 S. Third St., Ste. 210 70 Birch Alley, Ste. 240 Ste. 118 NW, Ste. 1101 Ste. 827 6363 Auburn Blvd Village Drive, Ste. 270 PO Box 1848 Ste. 300 Rd., Ste. B215 Ste. 107 Dr, Ste. 120 30th Floor W, Ste 201 Ste 200 STE 470 Ste. 100 Ste 300 Columbus **Beavercreek** Somerset Centerville Dayton Pittsburgh Colunbia Voorhees Herdon Washington Irving **New York** Citrus Heights Malborough San Diego Houston San Diego Washington Dayton STATE & ZIP: OH 43215 OH 45440 NJ 08873 OH 45459 OH 45401 PA 15234 MD 21046 NJ 08043 VA 20171 NY 10170 CA 95621 TX 77072 DC 20036 TX 75038 MA 01752 CA 92121 CA 92121 DC 20005 OH 45402 Recommended for Award **QUALIFIES FOR LOCAL PREFERENCE** NO NO NO NO YES NO YES QUALIFIES FOR CERTIFIED PREFERENCE? NO LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD? ITEM DESCRIPTION **UNIT COST UNIT COST** UNIT COST Individual Referred by the City - Same Pay Rate N/A N/A \$47.57 \$19.84 \$18.19 \$69.00 \$27.01 \$42.90 \$41.02 \$28.60 \$31.49 \$31.34 \$50.50 N/A \$29.00 \$19.04 \$29.00 N/A \$29.95 N/A N/A N/A Mark-Up 32% 24% 25% 15% 28.60% 30.0% 28% 30% 30% 28% 25% 36% 30% 1.36% 30% N/A Billable Rate for **Project Manager:** N/A \$42.88 \$34.75 \$66.13 \$49.70 \$41.70 N/A \$31.25 \$43.05 \$35.44 \$101.25 \$61.44 \$52.08 \$66.56 \$61.86 \$87.00 \$88.40 \$87.00 \$88.51 \$25.00 \$25.55 \$25.00 \$40.00 \$43.56 N/A Pay Rate to Employee \$32.00 \$35.00 \$44.74 \$75.00 \$48.00 \$35.00 \$52.00 \$30.00 N/A \$68.00 \$65.00 \$68.00 \$65.56 N/A Mark-Up 32% 25% 36% 23.0% 41.75% 47.79% 35% 28% 32% 42% 28% 39% 42% N/A 28% 1.36% 28% 35.00% Individual Referred by the City - Same Pay Rate Billable Rate \$42.88 \$31.00 \$31.94 \$40.25 \$32.15 N/A \$97.50 \$61.44 \$52.00 \$45.50 \$66.56 \$37.50 \$59.25 N/A \$87.00 \$88.40 \$87.00 \$88.51 N/A N/A Mark-Up 32% 24% 15% N/A 30.0% 30% 1.36% 28% 25% 28.60% 28% 30% 28% 25% 36% N/A 28% 35.00% x 1.05 Local/Certified Preference Price \$31.00 33 Billable Rate for Public Accountant (PA): \$37.52 \$28.13 \$27.20 \$35.14 \$28.35 \$62.13 \$37.80 \$40.96 \$39.60 \$40.57 \$48.64 \$39.71 \$39.15 \$42.86 \$44.00 \$54.40 \$44.00 \$45.20 \$33.60 Pav Rate to Employee \$27.57 \$28.00 \$22.50 \$20.00 \$28.57 \$20.00 \$42.04 \$28.00 \$32.00 \$30.00 \$28.57 \$38.00 \$28.57 \$28.57 \$33.00 \$40.00 \$33.00 \$32.29 \$20.00 33% 40.00% 68.00% Mark-Up 32% 25% 36% 23.0% 41.75% 47.79% 35% 28% 32% 42% 28% 39% 42% 50% 33% 1.36% x 1.05 Local/Certified Preference Price \$27.20 Individual Referred by the City - Same Pay Rate Billable Rate \$37.52 \$39.00 \$35.71 \$37.50 \$44.00 \$27.90 \$25.00 \$32.86 \$25.72 N/A \$36.40 \$40.96 \$37.14 \$48.64 \$35.71 \$44.00 \$54.40 \$45.20 \$33.60 Mark-Up 32% 24% 25% 15% 28.60% N/A 30.0% 30% 30% 25% 33% 1.36% 33% 40.00% 68.00% 28% 28% 36% 25% x 1.05 Local/Certified Preference Price \$25.00 Billable Rate for Radio Information Officer: \$20.10 \$18.75 \$23.12 \$28.91 \$19.83 \$76.17 \$35.10 \$43.52 \$68.03 \$32.66 \$47.36 \$21.35 \$23.97 N/A \$20.00 \$47.60 \$20.00 \$28.89 N/A \$15.00 \$15.00 \$17.00 \$23.50 \$13.99 \$51.54 \$23.00 \$37.00 \$15.36 \$16.88 N/A \$15.00 N/A Pay Rate to Employee \$51.54 \$26.00 \$34.00 \$15.00 \$35.00 \$20.35 N/A 32% 25% 36% 41.75% 47.79% 35% 32% 42% 28% 39% 42% N/A 33% 1.36% 33% 42.00% Mark-Up 23.0% 28% Individual Referred by the City - Same Pay Rate Billable Rate N/A N/A \$20.10 \$18.60 \$21.25 \$27.03 \$17.99 N/A \$33.80 \$43.52 \$67.00 \$29.90 \$47.36 \$19.20 \$22.96 \$20.00 \$47.60 \$20.00 \$28.89 N/A N/A Mark-Up 32% 24% 25% 15% 28.60% 30.0% 28% 30% 30% 28% 25% 36% N/A 33% 1.36% 33% 42.00% Billable Rate for **Summer Camp Counselor**: N/A \$11.25 \$12.24 \$11.07 \$12.76 \$13.30 \$12.15 \$15.03 \$11.88 \$12.78 \$13.14 \$13.05 N/A N/A \$12.00 \$17.68 \$12.00 N/A N/A Pay Rate to Employee \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 N/A \$9.00 \$13.00 \$9.00 N/A N/A 67% N/A Mark-Up 25% 36% 23.0% 41.75% 47.79% 35% 32% 42% 46% 45% N/A N/A 33% 1.36% 33% Individual Referred by the City - Same Pay Rate \$11.88 \$11.16 \$11.25 \$11.57 N/A \$11.70 \$11.70 \$11.25 N/A N/A \$12.00 \$17.68 \$12.00 N/A \$10.35 \$15.03 \$11.70 \$13.14 N/A Mark-Up 15% N/A N/A N/A N/A N/A 32% 24% 25% 28.60% 30% 67% 30% 30% 46% 25% 33% 1.36% 33% Billable Rate for **Summer Cashier**: N/A N/A \$11.25 \$11.07 \$11.88 \$13.14 N/A N/A \$12.24 \$12.76 \$13.30 \$12.15 \$15.03 \$12.78 \$13.05 \$12.78 \$12.00 \$17.68 \$12.00 \$9.00 \$9.00 N/A Pay Rate to Employee \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 N/A \$9.00 \$13.00 \$9.00 N/A N/A N/A Mark-Up 25% 36% 23.0% 41.75% 47.79% 35% 67% 32% 42% 46% 45% 42% N/A 33% 1.36% 33% N/A Individual Referred by the City - Same Pay Rate Billable Rate \$11.88 \$11.16 \$11.25 \$10.35 \$11.57 N/A \$11.70 \$15.03 \$11.70 \$11.70 \$13.14 \$11.25 \$12.24 N/A \$12.00 \$17.68 \$12.00 N/A N/A 28.60% Mark-Up 15% N/A 30% 30% N/A N/A N/A 32% 24% 25% 30% 67% 46% 25% 36% 33% 1.36% 33% Billable Rate for Water Bacteriologist/Chemist I: N/A \$37.52 \$22.50 \$21.76 \$36.54 \$26.58 \$61.77 \$51.30 \$34.56 \$34.39 \$56.80 \$34.56 \$39.71 \$36.02 \$30.00 \$22.00 \$38.08 \$22.00 N/A \$28.00 \$16.00 \$27.00 \$26.05 \$40.00 \$28.57 N/A Pay Rate to Employee \$18.00 \$29.71 \$18.75 \$41.79 \$38.00 \$27.00 \$25.36 \$20.00 \$16.50 \$28.00 \$16.50 N/A 32% 41.75% 47.79% 35% 32% 33% N/A N/A Mark-Up 25% 36% 23.0% 28% 42% 28% 39% 42% 50% 1.36% 33% Individual Referred by the City - Same Pay Rate \$52.00 \$37.52 \$22.32 \$34.17 \$24.11 N/A \$49.40 \$33.87 \$35.71 \$34.49 \$25.00 \$22.00 N/A N/A \$20.00 \$34.56 \$34.56 \$38.08 \$22.00 N/A 32% 24% 25% 15% 28.60% N/A 30% 28% 30% 30% 28% 25% 36% 25% 33% 1.36% 33% N/A Mark-Up 38 Billable Rate for Water Service Representative: N/A \$18.46 \$17.49 \$19.03 \$17.21 \$19.83 \$20.68 \$18.89 \$18.19 \$18.47 \$19.87 \$18.19 \$19.45 \$19.87 N/A \$19.00 \$20.40 \$19.00 N/A \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 \$13.99 N/A \$13.99 N/A N/A Pay Rate to Employee \$13.99 \$13.99 \$13.99 \$13.99 \$15.00 N/A 32% 23.0% 35% 32% 42% 39% 42% N/A 33% N/A Mark-Up 25% 36% 41.75% 47.79% 30% 28% 33% 1.36% Individual Referred by the City - Same Pay Rate Billable Rate \$18.46 \$17.35 \$17.49 \$16.09 \$17.99 N/A \$18.19 \$18.19 \$18.18 \$18.19 \$17.49 \$19.03 N/A \$19.00 \$20.40 \$19.00 N/A N/A \$18.19 N/A N/A N/A Mark-Up 32% 24% 25% 15% 28.60% 30% 30% 30% 30% 28% 25% 36% 33% 1.36% 33% N/A **OPTION TO RENEW** YES NO NO NO YES YES NO YES YES NO YES YES YES YES NO YES NO YES Options to renew for additional 12-months January 1, 2020 through December 31, 2020 Maximum Percentage of increase 0% 1.5% 2% 2% 0% 2% 0% 0% 2% 0% 0% 0% 0% 2% 0% 2% 0% 0%

For: TEMPORARY STAFFING

Dept./Div.: VARIOUS IFB No.: 18066JL

Paguinitian No.: VARIOUS Rids Opened: 11:00 A M : 13/6

Requisition No.: VARIOUS	Bids Opened: 11:00	A.M.; 12/6/2018																	
No.:	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19
BIDDER NAME & STREET ADDRESS:	Alpha Rae Personnel, Inc.	C&A Staffing Solutions	22nd Century Technologies, Inc.	CompTech Computer Technologies	Crown Personnel Services, Inc.	Diskriter, Inc.	Infojini, Inc.	Jerseyitech	LanceSoft, Inc.	Midtown Personnel, Inc., dba The Midtown Group	PGH Group, LLC	Russell Tobin and Associates LLC	SearchPros	Sigma Systems, Inc.	SoftHQ, Inc	The Spearheard Group, Inc.	Sydata, Inc.	VTECH Solution	Robert Half
	20 S. Third St., Ste. 210	70 Birch Alley, Ste. 240	220 Davidson Ave, Ste. 118	7777 Washington Village Drive, Ste. 270	1 E Stewart St. PO Box 1848	2840 Library Road, Ste. 300	10015 Old Coluntion Rd., Ste. B215	1200 Laurel Oak Rd, Ste. 107	13454 Sunrise Valley Dr, Ste. 120	1130 Connecticut Ave NW, Ste. 1101	1431 Greenway Dr, Ste. 827	420 Lexington Ave, 30th Floor	6363 Auburn Blvd	201 Boston Post Rd W, Ste 201	6494 Weathers Place, Ste 200	4615 SW Freeway, STE 470	6494 Weathers Place, Ste. 100	1100 H St, N.W., Ste 450	1 South Main Stret, Ste 300
CITY:	Columbus	Beavercreek	Somerset	Centerville	Dayton	Pittsburgh	Colunbia	Voorhees	Herdon	Washington	Irving	New York	Citrus Heights	Malborough	San Diego	Houston	San Diego	Washington	Dayton
STATE & ZIP:	OH 43215	OH 45440	NJ 08873	OH 45459	OH 45401	PA 15234	MD 21046	NJ 08043	VA 20171	DC 20036	TX 75038	NY 10170	CA 95621	MA 01752	CA 92121	TX 77072	CA 92121	DC 20005	OH 45402
Recommended for Award				X	X														
QUALIFIES FOR LOCAL PREFERENCE?	NO	NO	NO	NO	YES	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	YES
QUALIFIES FOR CERTIFIED PREFERENCE?	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO
LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD?																			
Item # ITEM DESCRIPTION	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST
Options to renew for additional 12-months	NO	NO	NO	NO	NO	YES	NO NO	NO	NO	NO NO	YES	NO NO	NO	YES	NO	YES	NO NO	YES	ONIT COST
January 1, 2021 through December 31, 2021	1.0										. 20			120				120	
Maximum Percentage of increase	3%	1.5%	2%	2%	3%	0%	2%	2%	3%	2%	0%	3%	3%	0%	2%	0%	2%	0%	
Options to renew for additional 12-months	NO	NO	NO	NO	NO	YES	NO	NO	NO	NO	NO	YES	NO	YES	NO	YES	NO	YES	
January 1, 2022 through December 31, 2022 Maximum Percentage of increase	3%	1.5%	2%	2%	3%	0%	2%	2%	3%	2%	3%	0%	2%	0%	2%	0%	2%	0%	
Options to renew for additional 12-months January 1, 2023 through December 31, 2023	NO	NO	NO	NO	NO	YES	NO	NO	NO	NO	NO	NO	NO	YES	NO	YES	NO	YES	
Maximum Percentage of increase	3%	1.5%	2%	2%	3%	0%	2%	1%	3%	2%	2%	6%	2%	0%	2%	0%	2%	0%	
TERMS:	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30	NET 30
F.O.B.:	DEST.	DEST	DEST	DEST	DEST	DEST	DEST	DEST	DEST	DEST	DEST	DEST	DEST	DEST	DEST	DEST	DEST	DEST	DEST
DELIVERY	2 DAYS	2 DAYS	N/A	5 DAYS	2 DAYS	N/A	4-5 DAYS	N/A	2 DAYS	N/A	N/A	N/A	N/A	N/A	2-4 DAYS	N/A	2-4 DAYS	7 DAYS	N/A

• = lowest bid X = vendor selected for award

THE FOLLOWING VENDORS WERE SOLICITED BUT DID NOT BID:

1. Aerotek 3. Barry Staffing 5. Career USA 7. Cirrus 9. Express Pros 11. Jag Professional Services 13. Manpowers 15. Spherion Dayton, OH 45414 Dayton, OH 45402 Dayton, OH 45409 Dayton, OH 45414 Dayton, OH 45402 Dayton, OH 45414

2. Bane Staffing4. Beta Soft Systems6. CF Staffing8. Ebson (Trigen)10. I Force Staffing12. Labor Works14. Patrick StaffingKettering, OH 45432Freemont, Ca 94538Beavercreek, OH 45440Kettering, OHKettering, OH 45420Dayton, OH 45406Dayton, OH 45409